Brown & Brown Insurance is seeking an **Account Manager** to join our **Employee Benefits** team in **Carpinteria, California**!

**WHO WE ARE:**

Brown & Brown is a unique and decentralized publicly traded organization (NYSE: BRO) that has grown to become the sixth largest insurance intermediary in the country. We sell property & casualty insurance and employee benefits insurance to mid-sized and large corporations throughout the country.

Becoming a Teammate of Brown & Brown introduces you to a career with virtually unlimited possibilities. Our unique corporate culture rewards self-starters and hard workers who adhere to our commitment to do what is best for our clients. With Brown & Brown you will get the training, the mentoring and the tools you need to succeed.

**WHO YOU ARE:**

You believe in working as a team and thrive in fun, collaborative environments. You have a client-focused attitude and value the importance of relationships, professionalism and trust. You set goals high and aim higher. You have solid communication skills. You are detail oriented and organized. You enjoy learning new skills, systems, processes, and procedures. You are a great listener and are not afraid to ask questions. You believe that learning is vital to success.

**WHAT YOU’LL DO:**

* Help clients understand insurance policies/coverages and determine their individual service needs
* Discuss various funding mechanism options with clients, such as level funding, self-funding, etc.
* Act as an advocate for clients on employee claim issues and carrier relations
* Answer client and carrier questions through all means of communications such as through calls, personal meetings, seminars, etc.
* Educate clients on compliance responsibilities for federal laws effecting health plans (ERISA, SPD, COBRA, Medicare, FMLA, HIPAA. Etc.)
* Attend training sessions, courses, etc. to maintain up-to-date skills and licensing requirements
* Foster and seek relationships with teammates across all levels of Brown & Brown
* Ensure compliance with government agencies and corporate policies and procedures
* Always conduct the highest level of confidentiality
* Other duties as needed

**WHAT YOU’LL NEED:**

* Bachelor’s Degree
* California Life & Health License
* 2+ years’ employee benefits experience
* Knowledge of ACA, HIPAA, COBRA, FMLA, Form 5500 requirements, etc.
* Proficiency in Microsoft Office 365
* Exceptional customer service and interpersonal skills

**PERKS OF THE JOB:**

* Excellent growth and advancement opportunities
* Competitive pay based on experience
* Paid time off
* Generous benefits package: health, dental, vision, 401(k), etc.
* Employee Stock Program

Brown & Brown is an equal opportunity employer. As part of our commitment to fight for equality, we work to ensure a fair and consistent interview process. We celebrate diversity and we are committed to an inclusive work environment.