Brown & Brown Insurance is seeking a **Commercial Lines Account Manager** to join its growing team in **Carpinteria, California**!

**WHO WE ARE:**

Brown & Brown is a unique and decentralized publicly traded organization (NYSE: BRO) that has grown to become the sixth largest insurance intermediary in the country. We sell property & casualty insurance and employee benefits insurance to mid-sized and large corporations throughout the country.

Becoming a Teammate of Brown & Brown introduces you to a career with virtually unlimited possibilities. Our unique corporate culture rewards self-starters and hard workers who adhere to our commitment to do what is best for our clients. With Brown & Brown you will get the training, the mentoring and the tools you need to succeed.

**Who You Are:**

You believe in working as a team and thrive in fun, collaborative environments. You have a client-focused attitude and value the importance of relationships, professionalism and trust. You set goals high and aim higher. You have solid communication skills. You are detail oriented and organized. You enjoy learning new skills, systems, processes, and procedures. You are a great listener and are not afraid to ask questions. You believe that learning is vital to success.

**What You’ll Do:**

* Manage a book of business, while acting with a high degree of organization and decision-making in accordance with Brown & Brown policies and procedures
* Provide professional, courteous service to our clients, carriers and colleagues
* Provide a high level of support to Producers in obtaining, maintaining, and growing the business
* Work closely with Producers on all aspects of client service, marketing, renewals and claims
* Oversee the preparation and implementation of all transactions for assigned accounts
* Make appropriate recommendations to clients in response to coverage changes
* Maintain a high level of insurance continuing education and training
* Foster and seek relationships with teammates across all levels of Brown & Brown
* Ensure compliance with government agencies and corporate policies and procedures
* Attend training sessions, courses, etc. to maintain up-to-date skills
* Always conduct the highest level of confidentiality
* Other duties as needed

**What You’ll Need:**

* High school diploma or equivalent
* 3+ years with a P&C insurance agency
* California P&C License
* Proficiency in Microsoft Office 365
* Ability to read, write, and speak in English
* Excellent customer service and interpersonal skills – we love people with retail experience!

**Perks of the Job:**

* Excellent growth and advancement opportunities
* Competitive pay based on experience
* Paid time off
* Full benefits package after 30 days: health, dental, vision, etc.
* Employee Stock Program

Brown & Brown is an equal opportunity employer. As part of our commitment to fight for equality, we work to ensure a fair and consistent interview process. We celebrate diversity and we are committed to an inclusive work environment.